









North Boston Oral & Facial Surgery, Inc.

Presents

Restoring Edentulous Patients with Hybrid Solutions

Date: Thursday, November 8th

Time: 5:00 PM – 6:00 PM Registration/Dinner 6:00 PM – 8:00 P.M. Lecture Place: Straumann USA 60 Minuteman Road Andover, MA 01810



Program Description

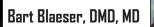
This program focuses on the foundational approach to establish clearly defined value building exercises, with patients, yielding an increase in value for your dentistry and motivated patient. Emphasis on effective prompting between hygienist and dentist will elevate simple best practices you can implement on Monday morning.

Learning Objectives

- Understand what patients expect, need and want from their dental experience
- Implement simple and effective communication to enhance treatment acceptance.
- Identify your value proposition, what is in it for your patient.
- Understand best practices for handling the most common objectives.
- Implement effective prompting messaging to ensure effective communication.
- Establish monitors to record and track your success.

Speakers











Kam Giglou, DMD

Type Lecture CE credit.....2.0 Hours Tuition......Complimentory RSVP https://straumann.cvent.com/simpson110818



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You're Invited!